

3 Reasons Why Mattresses Always Cost more at a Mattress Retail Store

1 - Most mattress stores advertise on TV, radio and in advertisements sent to your home. This costs the retail store tens of thousands of dollars and is added to the cost of your mattress. At Central Ohio Mattress the vast majority of our business comes from customers who have purchased from us before and need something new or are sending friends and family to us because they trust us.

2 - Most mattress stores are 10,000 square feet or more on heavily travelled streets. They are beautifully decorated. The cost of rent for busy streets and large buildings is significant each month. At Central Ohio Mattress we are in a low rent warehouse in the beautiful suburb of Powell Ohio. Our space is brightly lit and clean. We have samples of all the mattresses available for families to try before they buy.

3 - Mattress stores have sales people they pay from 10am-8pm seven days a week! Plus the lights have to be on, heat and AC is running and all this adds up to higher costs which equal higher prices on mattresses. At Central Ohio Mattress we meet you by appointment. The owner will greet you at the door, talk with you about how you sleep and what issues you are having and guide you thoughtfully through a few options that are likely best for you.

Our low overhead model = much lower prices for our customers!

Call or Text us today at 614-468-3070 and Dale or Monika will answer the phone and be happy to schedule a time to meet you!